

# GOVERNOR PATRICK VISITS EBSCO PUBLISHING TO CELEBRATE EXPANSION & 90 NEW JOBS

## Company expands in Ipswich, Topsfield; adding 90 new jobs to bring Massachusetts workforce to more than 900

IPSWICH - Wednesday, September 14, 2011 - Governor Deval Patrick today joined EBSCO Publishing President Tim Collins, EBSCO employees, and local officials, to celebrate the company's commitment to creating jobs and expanding in Massachusetts. A global leader in electronic journals and online research content, EBSCO recently expanded its Ipswich headquarters with the assistance of the Patrick-Murray Administration and plans to open an office in Topsfield. The company is in the process of adding 90 positions to its 850 strong Massachusetts workforce.

"Companies like EBSCO are the reason why the Massachusetts economy is creating jobs faster than most states and leading the nation out of this recession," said Governor Patrick. "By creating a predictable, favorable business climate that removes roadblocks to growth, our Administration has established a strong foundation for EBSCO and other success stories like it across the Commonwealth."

In June 2010, the Patrick-Murray Administration's Office of Business Development and Massachusetts Permit Regulatory Office assisted EBSCO's Ipswich expansion by expediting the permitting process with the Massachusetts Bay Transportation Authority and Massachusetts Bay Commuter Rail, allowing the town to lay fiber optic cable to EBSCO's new building. That expansion, which brought the firm to 275,000 square feet of office space, led to the creation of 100 high-paying software jobs, and continued EBSCO's annual double-digit growth since first moving to Ipswich in 1996. The company recently acquired a 25,000 square foot building at 376 Boston Street on Route 1 in Topsfield and plans to use the space for its editorial group and new data center. The renovation designs are in the preliminary stages and EBSCO expects to open the new building in early 2012.

EBSCO Publishing President Tim Collins said the company has hired more than 100 people in the last year and does not see any slowdown. "We have a tremendous operation and a great location here in Ipswich," said Collins. "EBSCO is a company that innovates the way a start-up would while offering employees the stability and benefits of a well-established company that has growing and thriving for more than 25 years. We have more than 90 positions from the most advanced engineering and developer positions to sales and editorial operations. The goal is, as always, to move forward, hire great people and let them thrive."

An international company, EBSCO has employees around the globe and customers in nearly every country in the world. It is the leading provider of research databases to developing nations, and focuses on efforts to bridge the digital divide. EBSCO's Ipswich headquarters are home to more than 850 of the company's 1300 plus workforce. EBSCO offers institutions access to more than 350 research databases and over 300,000 eBooks and audiobooks. EBSCO owns and operates EBSCOhost®, the world's most-used subscription online research service for universities, public libraries and K-12 schools as

well as government agencies, medical institutions and corporations. EBSCO Publishing has been named to the InformationWeek 500 as one of the top technology innovators in the United States.

"I would like to congratulate and thank EBSCO Publishing and the Patrick-Murray Administration for all their efforts and collaboration in bringing new and sustainable jobs to the Commonwealth. I look forward to working with EBSCO and companies like them to make Massachusetts a hospitable business environment," said Senator Frederick Berry.

"EBSCO continues to turn the power of knowledge and information into economic opportunity for our Commonwealth. The company's expansion in Ipswich and Topsfield means we can look forward to more innovation and sustained increases in employment for the future, and that's welcome news as we work to move past the recession," said Senator Bruce Tarr.

"EBSCO continues to grow and bring jobs to Ipswich," said Representative Bradford R. Hill. "We are grateful that such a well-respected and thriving company has chosen our community as its home and look forward to advancing our thriving relationship for the years to come."

"EBSCO Publishing is one of the fastest growing high-tech companies on the North Shore," said Representative Ted Speliotis. "I am very excited that they are coming to Topsfield and pleased that the Governor was able to visit."

The Patrick-Murray Administration continues to strengthen the Commonwealth's economic competitiveness by improving the business climate, including cutting permitting wait times, reducing health insurance costs, expanding access to capital and lowering the state's corporate tax rate. These measures have contributed to Massachusetts' strong economic performance.

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