

Massachusetts State Lottery Commission  
Statement of Operations  
Lottery and Arts Lottery Funds  
June, 2011  
(\$000's)

22-Sep-11

	June, 2011	%	Year-to-Date FY2011	%	Year-to-Date FY2010	%	\$ Change	% Change
<b>Revenues</b>								
Instant Games	220,759	69.2%	3,008,070	67.9%	3,015,739	68.2%	-7,670	-0.3%
MegaMillions	6,552	2.1%	104,910	2.4%	121,856	2.8%	-16,946	-13.9%
Powerball	3,352	1.1%	60,833	1.4%	35,497	0.8%	25,335	71.4%
Numbers Game	24,379	7.6%	344,437	7.8%	345,110	7.8%	-673	-0.2%
Mass Cash	3,217	1.0%	47,470	1.1%	47,413	1.1%	57	0.1%
Keno	53,286	16.7%	768,218	17.3%	753,832	17.0%	14,386	1.9%
Cash Winfall	1,655	0.5%	30,037	0.7%	37,225	0.8%	-7,188	-19.3%
Race Game	1,507	0.5%	20,800	0.5%	19,085	0.0%	1,714	9.0%
Charity Game Tickets	183	0.1%	2,008	0.0%	2,062	0.0%	-55	-2.7%
Beano Tax (2/5)	69	0.0%	815	0.0%	878	0.0%	-62	-7.1%
Pull Tabs	59	0.0%	880	0.0%	914	0.0%	-35	-3.8%
License Fees	12	0.0%	132	0.0%	149	0.0%	-17	-11.3%
Bond Fees and Fines	143	0.0%	2,018	0.0%	1,876	0.0%	142	7.5%
Service Fees	402	0.1%	5,585	0.1%	5,549	0.1%	36	0.6%
Megabucks	2,133	0.7%	30,634	0.7%	35,418	0.8%	-4,785	-13.5%
Miscellaneous Income	0	0.0%	32	0.0%	24	0.0%	8	33.3%
Interest	1,085	0.3%	1,085	0.0%	1,103	0.0%	-18	-1.6%
<b>Subtotal Revenues</b>	<b>318,792</b>	<b>100.0%</b>	<b>4,427,961</b>	<b>100.0%</b>	<b>4,423,732</b>	<b>100.0%</b>	<b>4,229</b>	<b>0.1%</b>
<b>Subtotal Prizes</b>	<b>231,855</b>	<b>72.7%</b>	<b>3,199,444</b>	<b>72.3%</b>	<b>3,174,890</b>	<b>71.8%</b>	<b>24,554</b>	<b>0.8%</b>
<b>Operating Expenses</b>								
Commissions	15,735	4.9%	220,354	5.0%	220,112	5.0%	242	0.1%
Bonuses	2,272	0.7%	31,616	0.7%	39,002	0.9%	-7,386	-18.9%
<b>Subtotal Operating Expenses</b>	<b>18,007</b>	<b>5.6%</b>	<b>251,970</b>	<b>5.7%</b>	<b>259,115</b>	<b>5.9%</b>	<b>-7,144</b>	<b>-2.8%</b>
<b>Operating Revenue</b>	<b>68,930</b>	<b>21.6%</b>	<b>976,547</b>	<b>22.1%</b>	<b>989,727</b>	<b>22.4%</b>	<b>-13,180</b>	<b>-1.3%</b>
<b>Administrative Expenses</b>								
Salaries	2,726	0.9%	26,587	0.6%	27,320	0.6%	-732	-2.7%
Advertising	850	0.3%	1,925	0.0%	1,400	0.0%	525	37.5%
Equip Rental	78	0.0%	1,050	0.0%	1,138	0.0%	-88	-7.7%
Admin/Facilities	6,260	2.0%	22,077	0.5%	21,063	0.5%	1,014	4.8%
Facilities Rental	351	0.1%	3,576	0.1%	3,519	0.1%	57	1.6%
Telephone	1,431	0.4%	9,815	0.2%	10,622	0.2%	-807	-7.6%
Travel	24	0.0%	177	0.0%	184	0.0%	-7	-3.7%
Employee Benefits	218	0.1%	1,287	0.0%	997	0.0%	290	29.0%
Off./Other Equipment	1,984	0.6%	4,895	0.1%	4,427	0.1%	468	10.6%
Postage & Freight	719	0.2%	2,936	0.1%	2,318	0.1%	618	26.6%
Maintenance	409	0.1%	2,196	0.0%	2,442	0.1%	-246	-10.1%
Professional Services	278	0.1%	3,237	0.1%	3,272	0.1%	-35	-1.1%
Other	10	0.0%	34	0.0%	31	0.0%	3	9.3%
Vehicles	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Building Improvements	122	0.0%	513	0.0%	521	0.0%	-8	-1.5%
Prior Year Adjustment	0	0.0%	2	0.0%	2	0.0%	0	15.0%
Fringe Benefit Alloc.	8,326	2.6%	8,326	0.2%	6,984	0.2%	1,342	19.2%
<b>Subtotal Admin. Expenses</b>	<b>23,785</b>	<b>7.5%</b>	<b>88,634</b>	<b>2.0%</b>	<b>86,241</b>	<b>1.9%</b>	<b>2,393</b>	<b>2.8%</b>
<b>Net Profit</b>								
<b>Before Distributions</b>	<b>45,145</b>	<b>14.2%</b>	<b>887,913</b>	<b>20.1%</b>	<b>903,486</b>	<b>20.4%</b>	<b>-15,573</b>	<b>-1.7%</b>

**Notes to Financial Statement:**

**1** Year to date amounts have been adjusted for prize accruals.