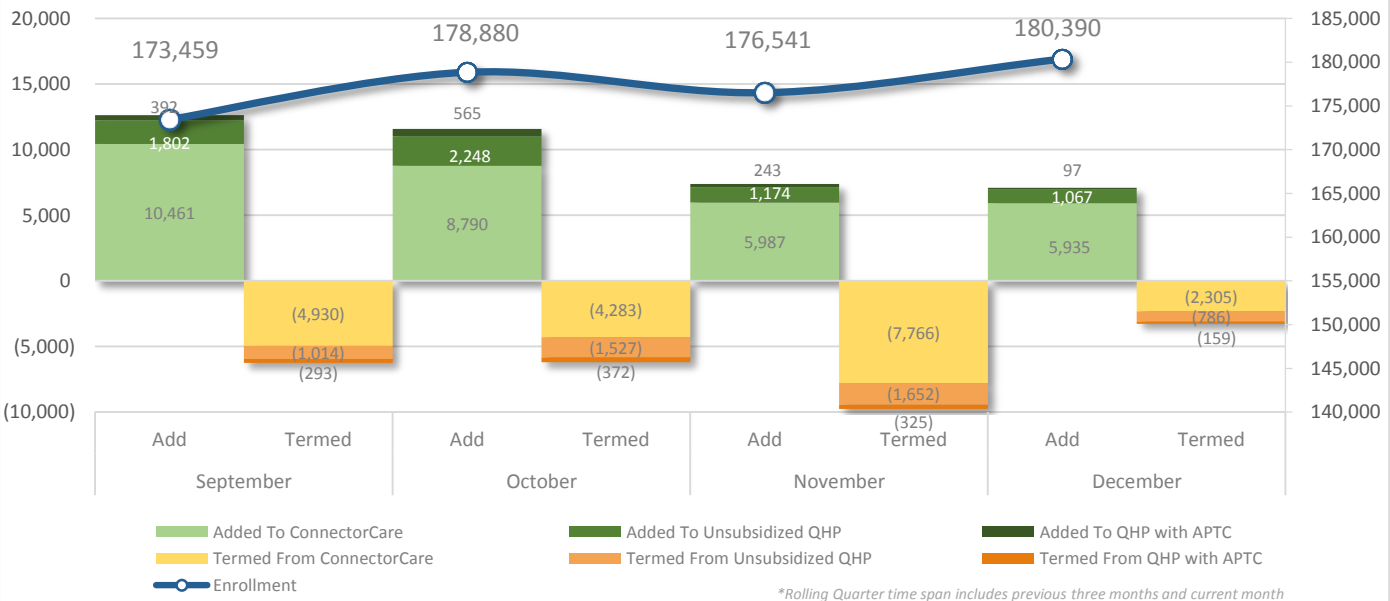


CCA Board Report Metrics



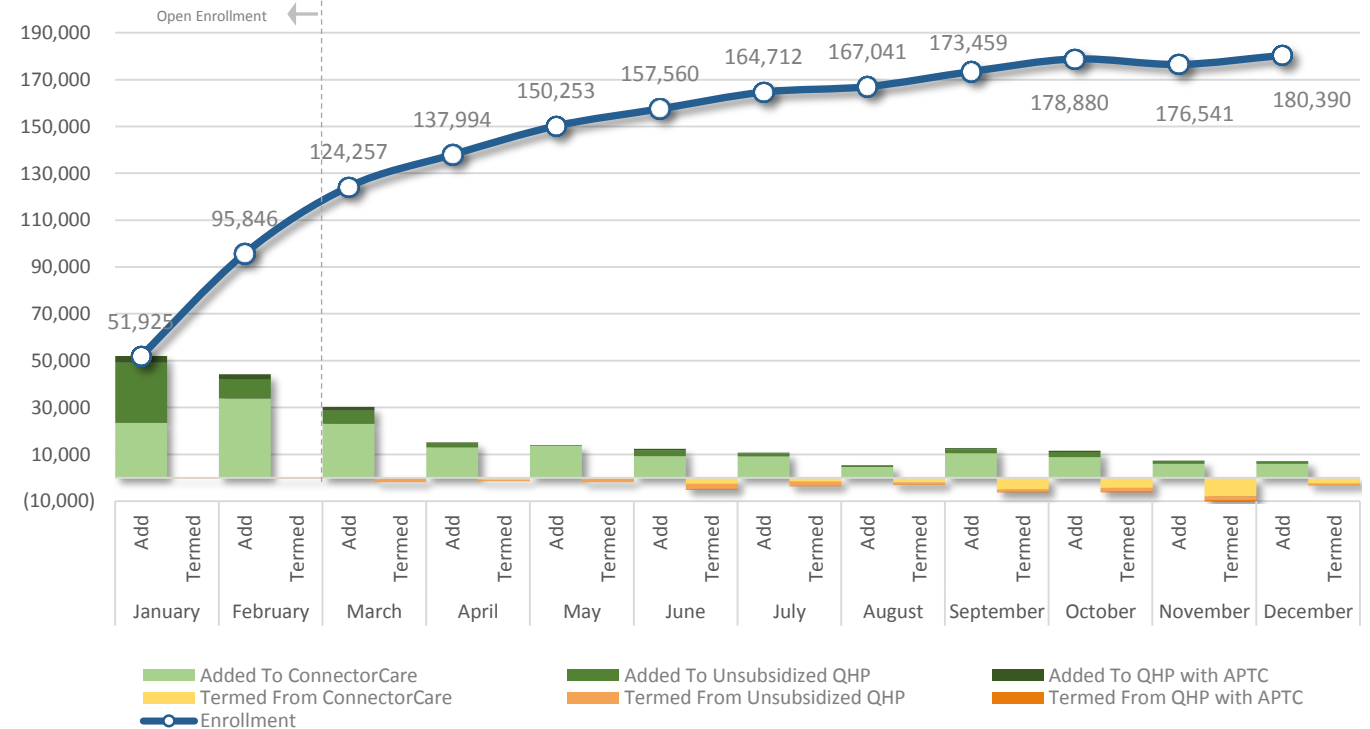
*Reporting period through November 30th
Source: Dell Financial Management System (FMS) – December 1, 2015

Total Non-Group Medical Enrollment: Current Rolling Quarter*



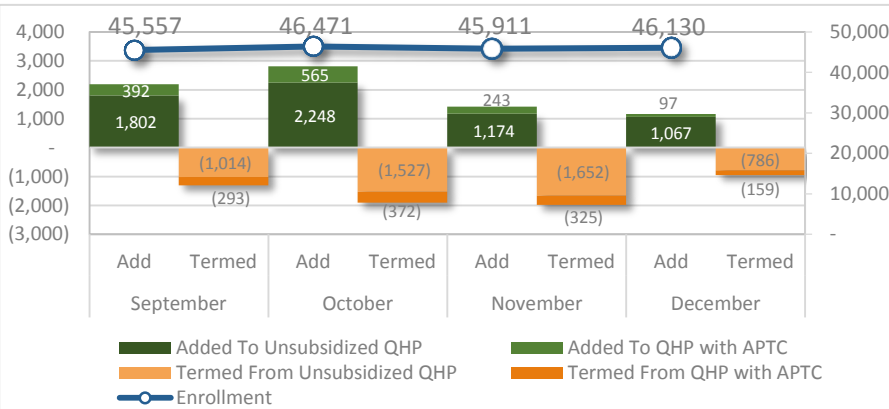
- "Add" is defined as the total number of members who begin coverage for the reported month
- "Termed" is defined as the total number of members who end coverage for the reported month
- The enrollment lines shows the total number of members effectuated for the reported month

Total Non-Group Medical Enrollment: Year to Date

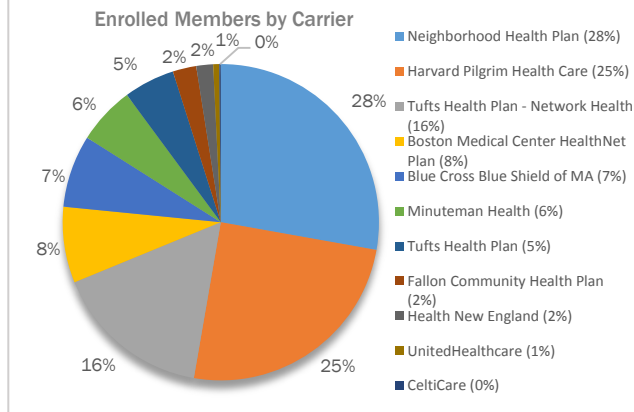
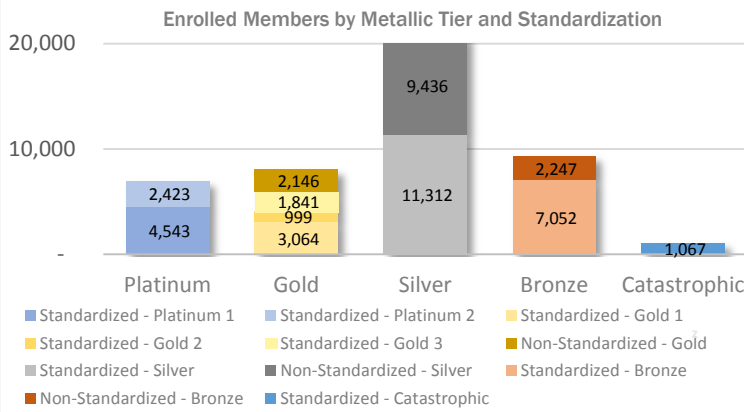


This report has been reformatted since November with an updated methodology that tracks enrollment, and any associated changes (i.e., additions and terminations), as of the month in which they occur. Previous reports tracked enrollment, and associated changes, based on the member's benefit start date. For example, if a member began coverage in January and then terminates her coverage in November, she will now be reported as a term in November; previously she would have been reported as a term in January.

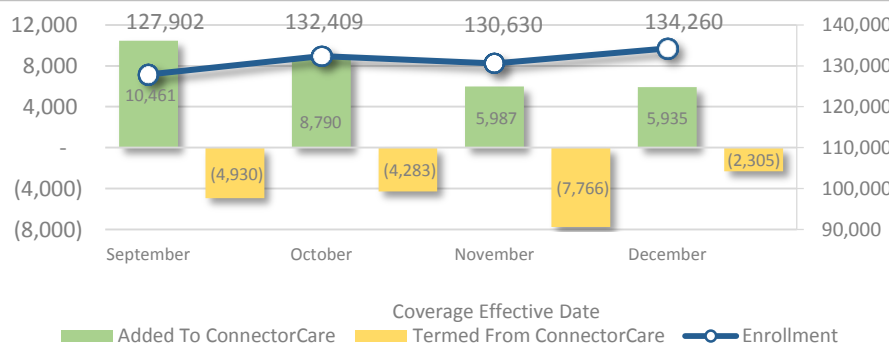
Non-Group Medical Enrollment – Unsubsidized QHP and APTC



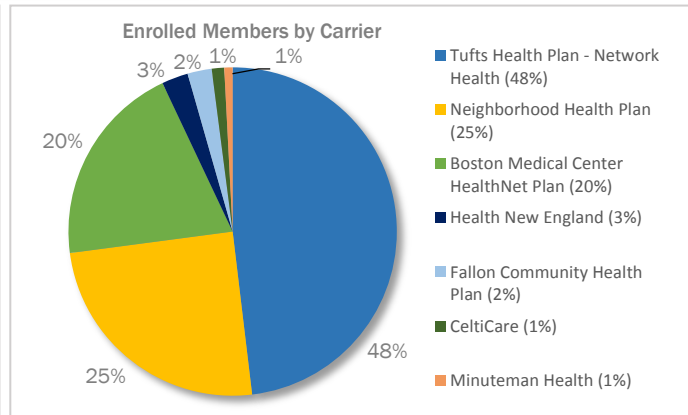
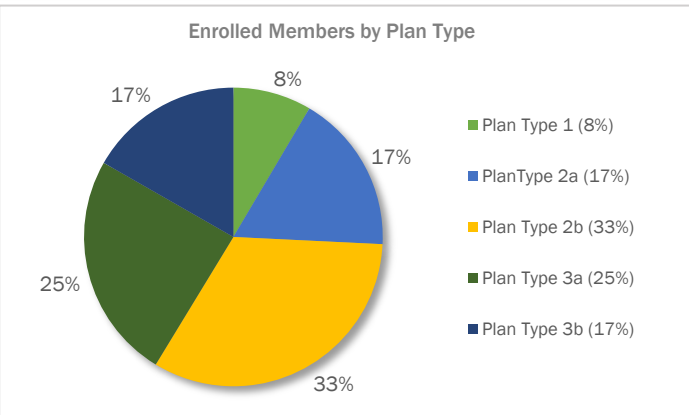
- 46,130 individuals are enrolled in non-group medical Unsubsidized QHP (38,725) or QHP with APTC (7,405) plans.
- 45% of enrolled Unsubsidized QHP and APTC members have selected a Standardized or Non-Standardized Silver plan.
- 53% of members are enrolled in either Neighborhood Health Plan or Harvard Pilgrim Health Care, with all other carriers each representing less than 20% of the enrolled population.



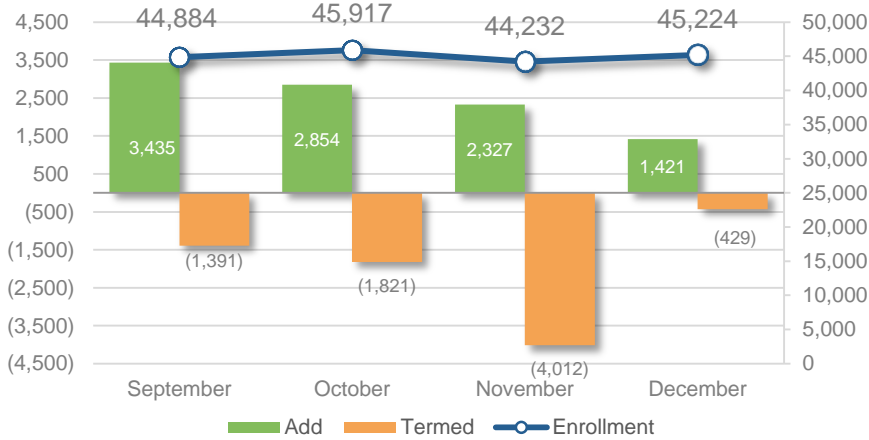
Non-Group Medical Enrollment – ConnectorCare



- 134,260 individuals are enrolled in non-group medical ConnectorCare plans.
- 92% of enrolled ConnectorCare members have selected plan types 2 and 3.
- 93% of members are enrolled in one of three carriers: Tufts Health Plan – Network Health (48%), Neighborhood Health Plan (25%) and Boston Medical Center HealthNet (20%).

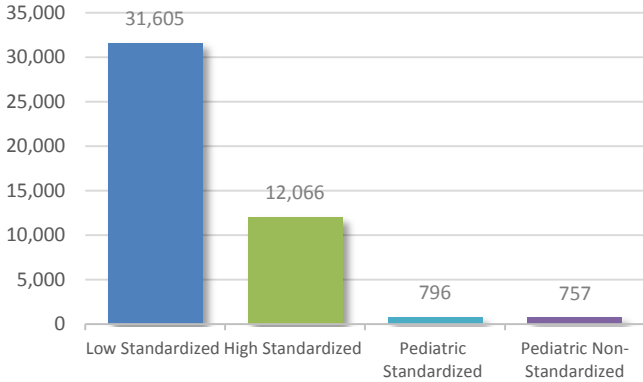


Non-Group Dental Enrollment

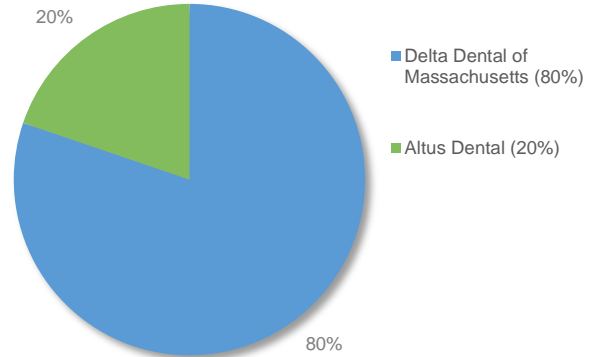


- 45,224 individuals are enrolled in non-group dental plans.
- 70% of enrolled dental members have selected Low Standardized plans.
- 80% of these individuals are enrolled in Delta Dental of Massachusetts plans, with Altus Dental representing the remaining enrolled population.

Enrollment by Benefit Configuration



Enrolled Members by Carrier

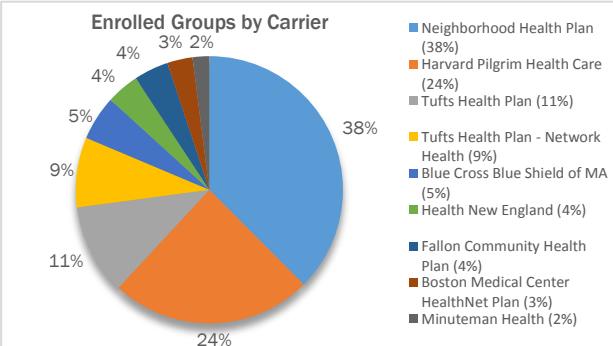
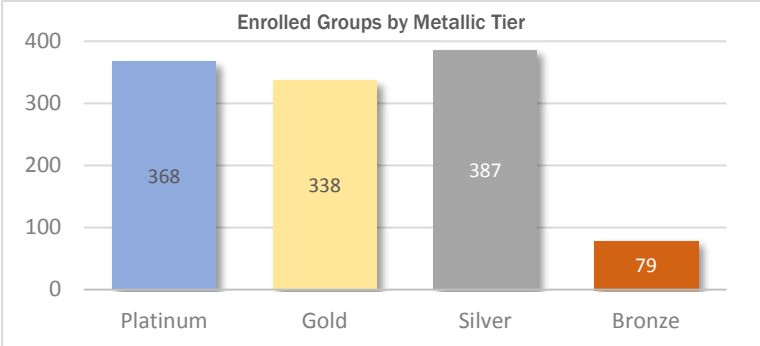
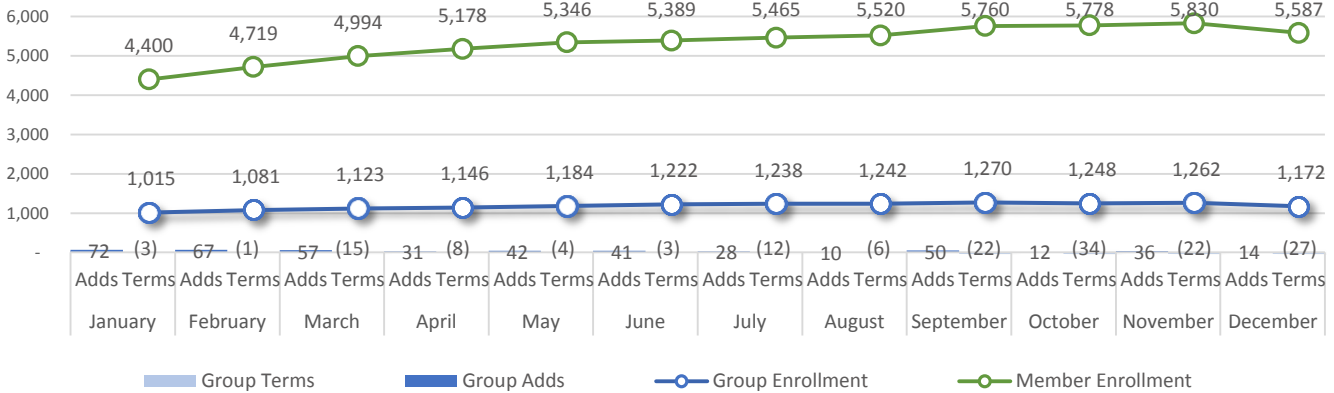


CCA Board Report Metrics

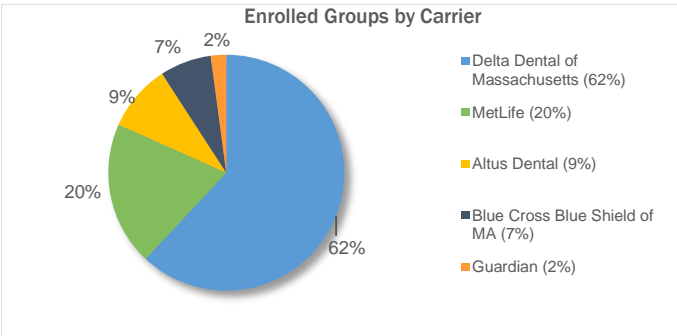
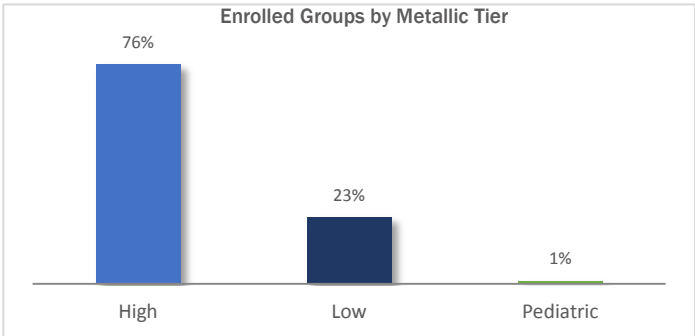
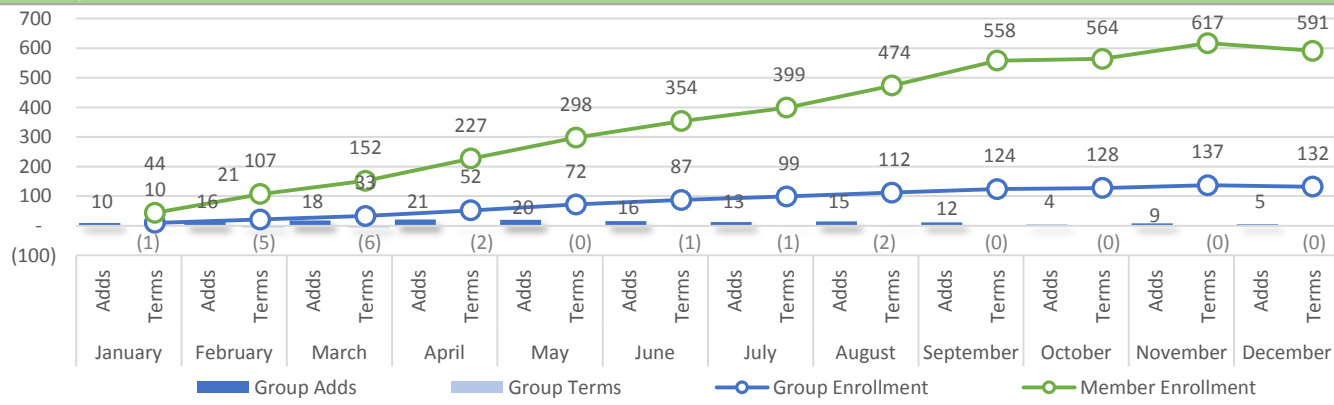


*Reporting period through November 30th
 Source: SBSB SHOP Database - December 1, 2015

Small Group Medical Enrollment**



Small Group Dental Enrollment**



** December counts do not include BCBS membership and reference a subset of data resulting in preliminary enrollment counts
 ** Group adds and terms represent a point-in-time snapshot of small group membership and may not include membership retroactivity.