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Hospital	City / Town	County	Teaching Status [1]	Fiscal Year End	Number of Months Data		
Lawrence General Hospital	Lawrence	Essex	Nonteaching	09 / 30	12		
Financial Performance Indicators	FY02	FY03	FY04	FY05	FY06	MA Industry Median FY06	NorthEast US Median FY05 [2]
<b>Profitability</b>							
Operating Margin	1.04%	0.81%	-0.51%	-2.21%	-0.14%	1.9%	not available
Non-Operating Margin	-0.10%	0.44%	1.09%	0.90%	1.11%	1.11%	not available
Total Margin	0.94%	1.25%	0.57%	-1.31%	0.96%	3.06%	3.1%
Operating Surplus (Loss)	\$857,000	\$1,431,000	(\$668,000)	(\$2,979,000)	(\$201,000)	---	---
Total Surplus (Loss)	\$1,101,000	\$1,561,000	\$747,000	(\$1,763,000)	\$1,360,000	---	---
<b>Liquidity</b>							
Current Ratio	1.64	1.87	1.96	1.58	1.85	1.45	1.59
Days in Accounts Receivable	58.59	58.76	67.02	63.75	54.96	41.71	44.7
Average Payment Period	43.21	39.76	42.60	54.73	39.89	51.47	63
<b>Solvency/Capital Structure</b>							
Debt Service Coverage (Total) [3]				3.76	13.63	3.43	3.4
Cashflow to Total Debt [4]				6.59%	19.54%	17.77%	18.4%
Equity Financing	72.42%	68.64%	75.69%	61.04%	66.32%	43.14%	48.9%
<b>Other</b>							
Total Net Assets	\$50,666,000	\$53,571,000	\$54,599,000	\$55,121,000	\$61,509,000	---	---
Assets Whose Use is Limited	\$8,672,000	\$9,624,000	\$10,526,000	\$12,736,000	\$13,881,000	---	---
Net Patient Service Revenue [5]	\$113,855,000	\$120,870,000	\$125,418,876	\$129,836,219	\$134,442,627	---	---

### FY06 filing based on hospital's audited financial statements

Data Sources: FY02 - FY06 data drawn from DHCFP annual filing. CAVEATS: FY02 data is unaudited but reviewed by the Division for consistency with the Audited Financial Statements. FY03-FY06 data are reconciled to Audited Financial Statements, unless otherwise noted. If "Desk Reviewed" is indicated below, then FY06 data are reconciled to audited financial statements. If "As Filed" is indicated below, FY06 data are not reconciled to Audited Financial Statements. DHCFP filings may not reflect all financial resources available to a hospital -- for example, resources available through associations with foundations or parents/affiliates. Financial information should be interpreted within the context of other factors, including, but not limited to, management plans, reimbursement changes, market behavior, and other factors affecting performance.

Comments: Hospitals may also submit comments which further explain or clarify specific data items. Any such disclosures are shown below.

### Desk Reviewed

Notes:

[1] According to the Medicare Payment Advisory Commission (MEDPAC), a major teaching hospital is one with at least 25 FTE residents per 100 inpatient beds.

[2] NE US Median data from The "2007 Almanac of Hospital Financial & Operating Indicators." The Center for Healthcare Industry Performance Studies (CHIPS)/St. Anthony/Medicode INGENIX.

[3] Blank values indicate a facility with no current long term debt in the period covered.

[4] Blank values indicate a facility with no long term debt net of current portion in the period covered.

[5] Net Patient Service Revenue includes Premium Revenue.