

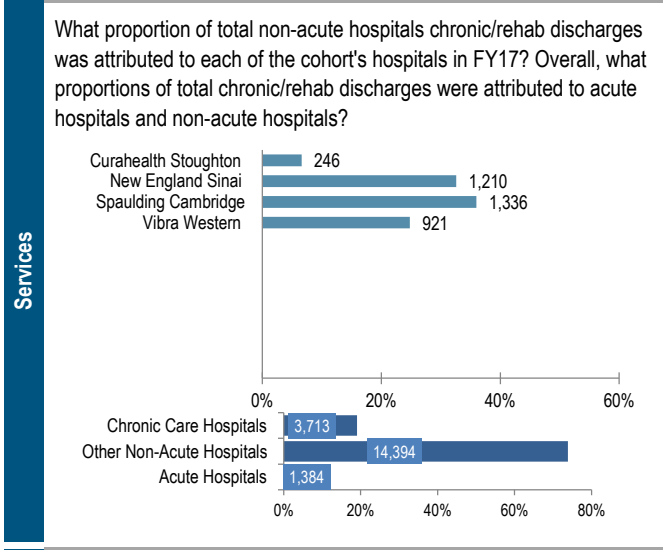
CHRONIC CARE HOSPITALS

2017 Hospital Profile

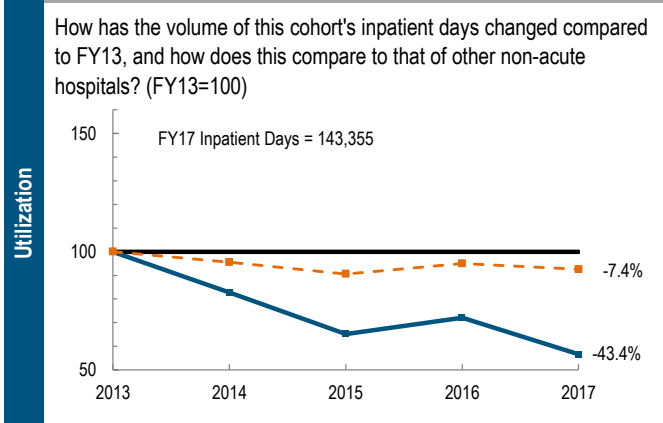
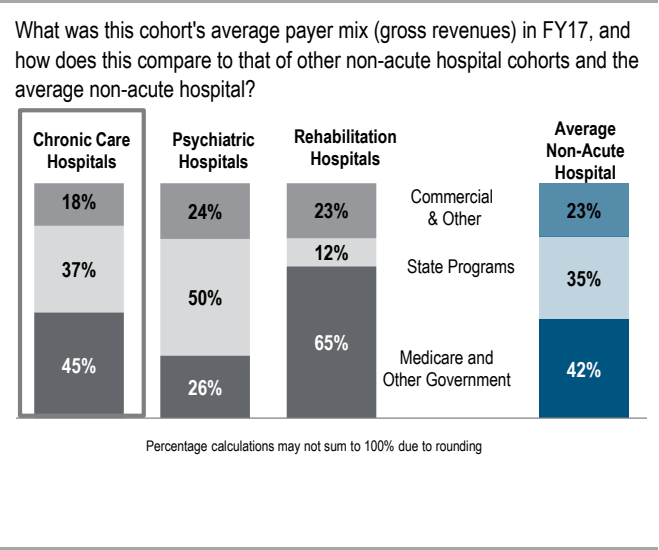
Chronic care hospitals are non-acute hospitals with an average length of patient stay greater than 25 days. These hospitals typically provide longer-term care, such as ventilator dependent care. Medicare classifies chronic hospitals as Long-Term Care Hospitals, using the same 25-day threshold. In FY17, the number of Chronic Care hospitals in Massachusetts decreased from 6 to 4 due with the closures of Curahealth Boston and Curahealth North Shore. Chronic care hospitals treated 19% of all chronic and rehabilitation cases in FY17, while other non-acute hospitals treated 74% and acute hospitals treated 7%. Two of the four chronic care hospitals earned a profit in FY17. Inpatient days at chronic care hospitals decreased 43.4% between FY13 and FY17.

Hospitals in Cohort:	
Curahealth Stoughton	
New England Sinai Hospital	
Spaulding Hospital Cambridge	
Vibra Hospital of Western Massachusetts	
Total Beds:	
796 (20.2% of total non-acute hospitals)	
Median % Occupancy:	
56.9%, < total non-acute hospitals (73.2%)	
Total Inpatient Days:	
143,355 (13.9% of total non-acute hospitals)	
Total Inpatient Discharges:	
3,713 (6.4% of total non-acute hospitals)	
Average Public Payer Mix:	
81.9%, > total non-acute hospitals (77.2%)	
Total Gross Patient Service Revenue:	
\$680 million (25.2% of total non-acute hospitals)	
Inpatient:Outpatient Gross Patient Service Revenue:	
99%:1% (total non-acute hospitals = 86%:14%)	

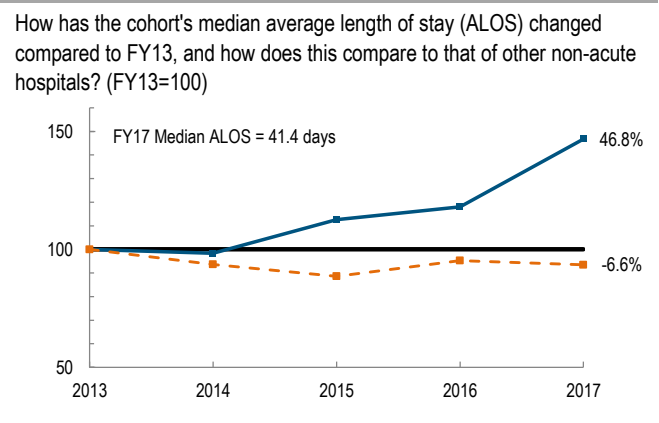
At a Glance



Services



Utilization



For descriptions of the metrics, please see Technical Appendix.

Key:

- Cohort
- - - Total Non-Acute

CHRONIC CARE HOSPITALS

2017 Hospital Profile

Utilization Trends	Volume of Inpatient Days					
		FY13	FY14	FY15	FY16	FY17
	Curahealth Stoughton	34,555	33,984	31,721	28,761	21,261
	New England Sinai	44,873	35,467	33,984	31,287	32,695
	Spaulding Cambridge	49,507	47,169	46,951	43,987	42,475
	Vibra Western	54,367	55,175	52,426	49,729	46,924

Utilization Trends	Average Length of Stay (Days)					
		FY13	FY14	FY15	FY16	FY17
	Curahealth Stoughton	54.7	46.2	49.9	64.8	86.4
	New England Sinai	38.3	34.9	33.5	34.3	27.0
	Spaulding Cambridge	28.2	27.7	30.0	32.3	31.8
	Vibra Western	48.6	52.9	47.5	48.8	51.0

Utilization Trends	Volume of Outpatient Visits					
		FY13	FY14	FY15	FY16	FY17
	Curahealth Stoughton	*	*	*	*	*
	New England Sinai	32,520	29,013	18,620	21,316	13,388
	Spaulding Cambridge	*	*	*	*	*
	Vibra Western	*	*	*	*	*

Patient Revenue Trends	Net Inpatient Revenue per Patient Day					
		FY13	FY14	FY15	FY16	FY17
	Curahealth Stoughton	\$1,012	\$1,062	\$1,067	\$1,062	\$963
	New England Sinai	\$1,224	\$1,155	\$1,185	\$1,192	\$1,380
	Spaulding Cambridge	\$1,350	\$1,390	\$1,446	\$1,414	\$1,448
	Vibra Western	\$916	\$971	\$969	\$976	\$952

Patient Revenue Trends	Total Net Outpatient Revenue (in millions)					
		FY13	FY14	FY15	FY16	FY17
	Curahealth Stoughton	*	*	*	*	*
	New England Sinai	\$2.2	\$1.9	\$0.9	\$1.3	\$1.0
	Spaulding Cambridge	*	*	*	*	*
	Vibra Western	*	*	*	*	*

* Did not report outpatient data

Financial Performance	Total Revenue, Cost, and Profit (Loss) in FY2017					
		Operating Revenue	Total Revenue	Costs	Income (Loss)	Total Margin
	Curahealth Stoughton	\$21.3	\$21.3	\$20.1	\$1.2	5.5%
	New England Sinai	\$47.8	\$47.8	\$45.6	\$2.2	4.6%
	Spaulding Cambridge	\$68.7	\$68.7	\$77.7	-\$9.0	-13.0%
	Vibra Western	\$45.4	\$45.4	\$49.7	-\$4.3	-9.5%