

Saint Vincent Hospital is a for-profit teaching hospital located in the Central Massachusetts region. It is among the larger acute hospitals in Massachusetts. It also qualifies as a High Public Payer (HPP) hospital. Along with MetroWest Medical Center, Saint Vincent Hospital was bought by Tenet Healthcare Corporation in 2013. Outpatient revenue increased 27.9% from FY12 to FY16. Saint Vincent Hospital was profitable each year in this time period, with a total margin of 10.4% in FY16.

At a Glance

### Overview / Size

|                                |  |
|--------------------------------|--|
| Hospital System Affiliation:   | Tenet Healthcare                               |
| Change in Ownership (FY12-16): | Tenet - 2013                                   |
| Total Staffed Beds:            | 303, among the larger acute hospitals          |
| % Occupancy:                   | 71.1%, < cohort avg. (79%)                     |
| Special Public Funding:        | Not Applicable                                 |
| Trauma Center Designation:     | Not Applicable                                 |
| Case Mix Index:                | 1.00, < cohort avg. (1.07); < statewide (1.07) |

### Financial

|                                       |               |
|---------------------------------------|---------------|
| Inpatient NPSR per CMAD:              | \$12,703      |
| Change FY15-FY16:                     | -2.3%         |
| Inpatient:Outpatient Revenue in FY16: | 40%:60%       |
| Outpatient Revenue in FY16:           | \$173,926,853 |
| Change FY15-FY16:                     | 5.1%          |
| Total Revenue in FY16:                | \$458,942,711 |
| Total Surplus (Loss) in FY16:         | \$47,641,544  |

### Payer Mix

|                          |  |
|--------------------------|--|
| Public Payer Mix:        | 65.8% (HPP* Hospital)  |
| CY15 Commercial S-RP:    | 0.84   |
| Top 3 Commercial Payers: | Blue Cross Blue Shield of MA<br>Fallon Health<br>Harvard Pilgrim Health Care |

### Utilization

|                                      |         |
|--------------------------------------|---------|
| Inpatient Discharges in FY16:        | 19,397  |
| Change FY15-FY16:                    | -0.5%   |
| Emergency Department Visits in FY16: | 52,521  |
| Change FY15-FY16:                    | -1.9%   |
| Outpatient Visits in FY16:           | 222,406 |
| Change FY15-FY16:                    | -0.8%   |

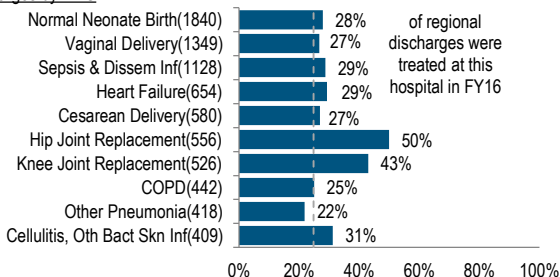
### Quality

|   |       |
|---|-------|
| Readmission Rate in FY15:                           | 15.1% |
| Change FY11-FY15 (percentage points):               | -2.0% |
| Early Elective Deliveries Rate (Jan 2015-Jun 2016): | 0.0%  |

Services

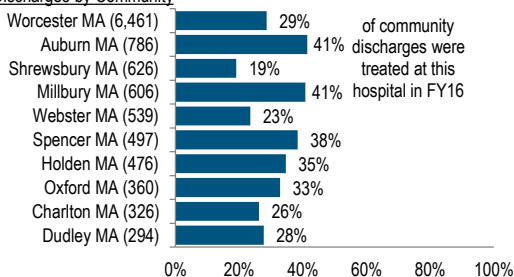
What were the most common inpatient cases (DRGs) treated at the hospital in FY16? What proportion of the region's cases did this hospital treat for each service?

#### Discharges by DRG



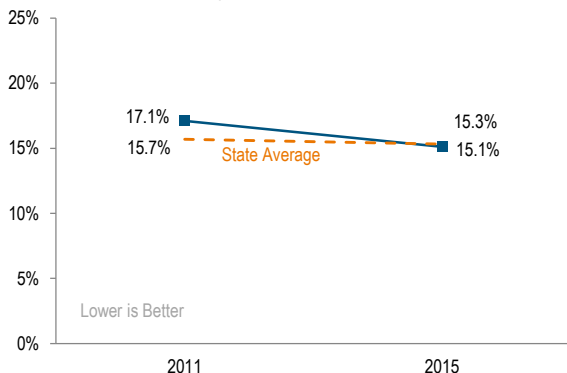
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?

#### Discharges by Community

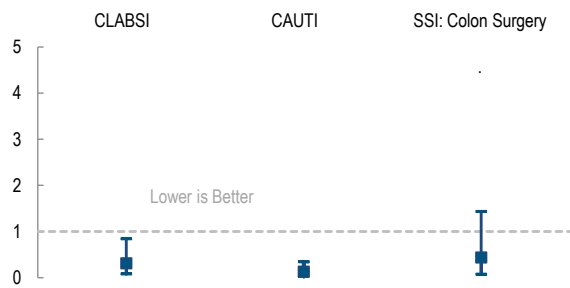


Quality

What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



For descriptions of the metrics, please see the technical appendix.

# 2016 HOSPITAL PROFILE: SAINT VINCENT HOSPITAL

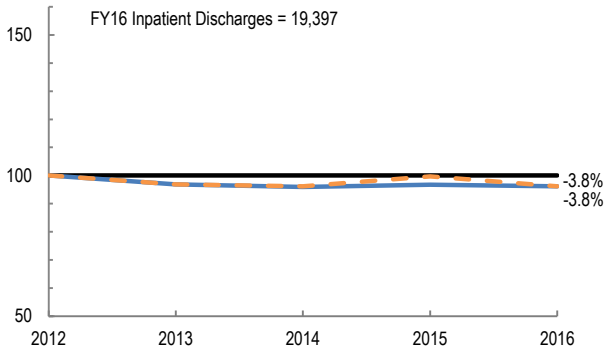
Cohort: Teaching Hospital

Key:

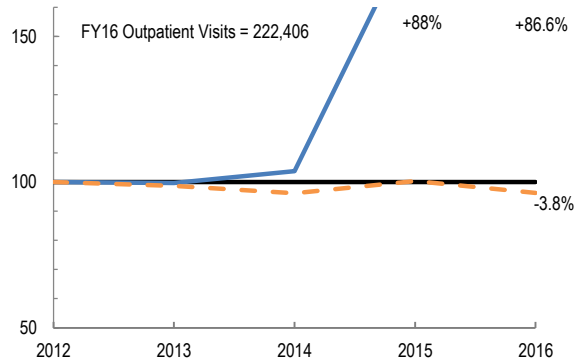
- Hospital
- - - Peer Cohort

Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

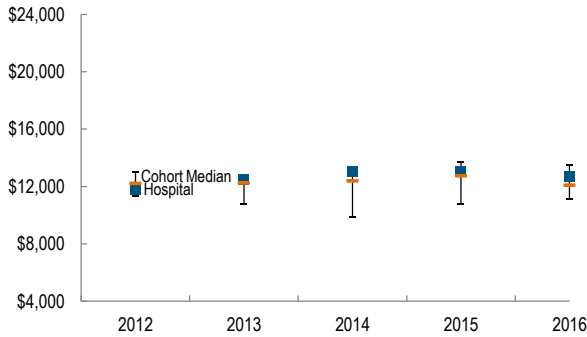


How has the volume of the hospital's outpatient visits changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

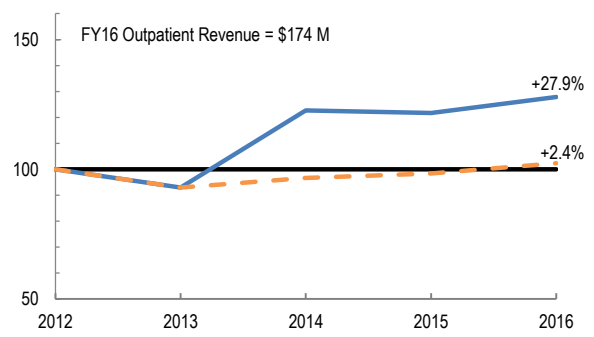


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY12 and FY16, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)



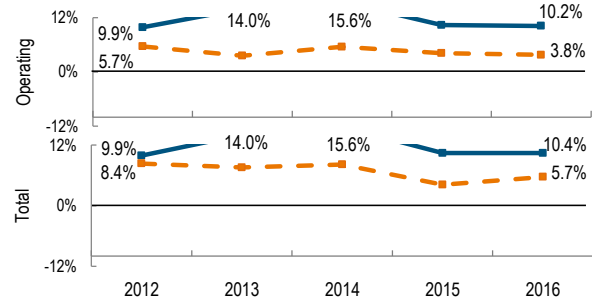
Financial Performance

How have the hospital's total revenue and costs changed between FY12 and FY16?

**Revenue, Cost, & Profit/Loss (in millions)**

| FY                         | 2012           | 2013           | 2014           | 2015           | 2016           |
|----------------------------|----------------|----------------|----------------|----------------|----------------|
| Operating Revenue          | \$ 351         | \$ 359         | \$ 418         | \$ 431         | \$ 458         |
| Non-Operating Revenue      | \$ 0           | \$ 0           | \$ 0           | \$ 0           | \$ 1           |
| <b>Total Revenue</b>       | <b>\$ 351</b>  | <b>\$ 359</b>  | <b>\$ 418</b>  | <b>\$ 431</b>  | <b>\$ 459</b>  |
| Total Costs                | \$ 316         | \$ 309         | \$ 353         | \$ 387         | \$ 411         |
| <b>Total Profit (Loss)</b> | <b>\$ 34.7</b> | <b>\$ 50.3</b> | <b>\$ 65.2</b> | <b>\$ 44.9</b> | <b>\$ 47.6</b> |

What were the hospital's total margin and operating margins between FY12 and FY16, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

\* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.