



# Massachusetts State Lottery Commission

DEBORAH B. GOLDBERG  
*Treasurer and Receiver General*

MICHAEL R. SWEENEY  
*Executive Director*

September 30, 2020

His Excellency Charlie Baker  
Governor, Commonwealth of Massachusetts  
State House  
Boston, MA 02133

Dear Governor Baker:

In compliance with the provisions of Chapter 10 Section 24 of the Massachusetts General Laws, attached please find the Statement of Operations for the Massachusetts State Lottery Commission for the month of June 2020.

Please note that we have changed the format of the Statement of Operations and included a summary report to provide a more representative description and comparison of the current fiscal year results over the prior fiscal year.

Sincerely,

Michael Sweeney (Oct 14, 2020 11:59 EDT)

Michael R. Sweeney  
Executive Director

cc: Deborah B. Goldberg  
Treasurer and Receiver General



*Supporting the 351 Cities and Towns of Massachusetts*

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## Massachusetts State Lottery Commission

## Statement of Operations

## Lottery and Arts Lottery Funds

June, 2020

25-Sep-20

(\$000's)

	June, 2020	%	Year-to-Date FY2020	%	Year-to-Date FY2019	%	\$ Change	% Change
<b>Revenues</b>								
Instant Games	330,233	72.6%	3,645,739	69.3%	3,673,903	66.7%	-28,164	-0.8%
MegaMillions	6,960	1.5%	77,286	1.5%	158,782	2.9%	-81,495	-51.3%
Powerball	4,235	0.9%	72,233	1.4%	133,704	2.4%	-61,472	-46.0%
Numbers Game	31,194	6.9%	326,872	6.2%	325,375	5.9%	1,497	0.5%
Mass Cash	7,873	1.7%	89,761	1.7%	90,054	1.6%	-292	-0.3%
Keno	65,068	14.3%	978,709	18.6%	1,054,948	19.2%	-76,239	-7.2%
All or Nothing	574	0.1%	7,416	0.1%	8,906	0.2%	-1,491	-16.7%
Lucky for Life	2,059	0.5%	24,405	0.5%	25,208	0.5%	-803	-3.2%
Charity Game Tickets	0	0.0%	1,133	0.0%	1,603	0.0%	-470	-29.3%
Beano Tax (2/5)	0	0.0%	320	0.0%	465	0.0%	-145	-31.1%
Pull Tabs	-1	0.0%	508	0.0%	602	0.0%	-94	-15.6%
License Fees	9	0.0%	86	0.0%	122	0.0%	-36	-29.5%
Bond Fees and Fines	146	0.0%	2,072	0.0%	2,228	0.0%	-156	-7.0%
Service Fees	379	0.1%	5,092	0.1%	5,517	0.1%	-425	-7.7%
Megabucks	1,816	0.4%	21,656	0.4%	18,885	0.3%	2,771	14.7%
Miscellaneous Income	0	0.0%	13	0.0%	19	0.0%	-6	-31.5%
Interest	4,326	1.0%	4,326	0.1%	8,243	0.1%	-3,918	-47.5%
<b>Subtotal Revenues</b>	<b>454,871</b>	<b>100.0%</b>	<b>5,257,627</b>	<b>100.0%</b>	<b>5,508,564</b>	<b>100.0%</b>	<b>-250,937</b>	<b>-4.6%</b>
<b>Subtotal Prizes</b>	<b>341,819</b>	<b>75.1%</b>	<b>3,865,966</b>	<b>73.5%</b>	<b>3,987,258</b>	<b>72.4%</b>	<b>-121,292</b>	<b>-3.0%</b>
<b>Operating Expenses</b>								
Commissions	22,440	4.9%	261,708	5.0%	273,779	5.0%	-12,071	-4.4%
Bonuses	3,310	0.7%	39,059	0.7%	40,677	0.7%	-1,618	-4.0%
<b>Subtotal Operating Expenses</b>	<b>25,750</b>	<b>5.7%</b>	<b>300,767</b>	<b>5.7%</b>	<b>314,456</b>	<b>5.7%</b>	<b>-13,689</b>	<b>-4.4%</b>
<b>Operating Revenue</b>	<b>87,303</b>	<b>19.2%</b>	<b>1,090,894</b>	<b>20.7%</b>	<b>1,206,850</b>	<b>21.9%</b>	<b>-115,956</b>	<b>-9.6%</b>
<b>Administrative Expenses</b>								
Salaries	3,588	0.8%	34,063	0.6%	35,401	0.6%	-1,338	-3.8%
Advertising	1,530	0.3%	4,147	0.1%	2,648	0.0%	1,499	56.6%
Equip Rental	8	0.0%	103	0.0%	98	0.0%	5	5.3%
Admin/Facilities	6,634	1.5%	25,283	0.5%	23,096	0.4%	2,187	9.5%
Facilities Rental	416	0.1%	5,103	0.1%	4,457	0.1%	645	14.5%
Telephone	1,172	0.3%	6,940	0.1%	6,591	0.1%	349	5.3%
Travel	2	0.0%	28	0.0%	31	0.0%	-3	-10.1%
Employee Benefits	216	0.0%	1,589	0.0%	1,322	0.0%	266	20.2%
Off./Other Equipment	1,224	0.3%	2,281	0.0%	4,771	0.1%	-2,490	-52.2%
Postage & Freight	651	0.1%	2,601	0.0%	2,909	0.1%	-308	-10.6%
Maintenance	125	0.0%	1,564	0.0%	1,511	0.0%	53	3.5%
Professional Services	1,404	0.3%	6,801	0.1%	6,300	0.1%	501	8.0%
Other	18	0.0%	99	0.0%	133	0.0%	-34	-25.7%
Vehicles	212	0.0%	441	0.0%	174	0.0%	267	153.5%
Building Improvements	240	0.1%	1,707	0.0%	1,673	0.0%	34	2.0%
Prior Year Adjustment	0	0.0%	0	0.0%	3	0.0%	-3	100.0%
Fringe Benefit Alloc.	11,294	2.5%	11,294	0.2%	11,512	0.2%	-218	-1.9%
<b>Subtotal Admin. Expenses</b>	<b>28,733</b>	<b>6.3%</b>	<b>104,042</b>	<b>2.0%</b>	<b>102,630</b>	<b>1.9%</b>	<b>1,413</b>	<b>1.4%</b>
<b>Net Profit</b>								
<b>Before Distributions</b>	<b>58,569</b>	<b>12.9%</b>	<b>986,851</b>	<b>18.8%</b>	<b>1,104,220</b>	<b>20.0%</b>	<b>-117,369</b>	<b>-10.6%</b>

## Notes to Financial Statement:

1 Year-to-Date amounts have been adjusted for prize accruals.

2 Year-to-Date amounts for FY 2020 (7/1/19-6/30/20) include one (1) additional day of activity over FY2019 (7/1/18-6/30/19) due to Leap Year.

3 Administrative Expenses reflect the costs against the Lottery's General Fund Accounts appropriated in the annual budget (General Appropriation Act). The costs against these accounts are broken down by type of expenditures based upon the object classes and object codes contained in the Expenditure Classification Handbook used in all accounting for expenditures under the Massachusetts Management Accounting and Reporting System (MMARS).